



## 1st Quarter 2018

### Sumner County - Sales by Zip Code

Zip Code	1st Quarter 2017				1st Quarter 2018				% Change from 1st Quarter 2017			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
37022 - Bethpage	<u>15</u>	1,568	\$141,740	\$90	<u>17</u>	1,513	\$168,782	\$113	13.3%	-3.5%	19.1%	25.6%
37031 - Castalian Springs	<u>27</u>	1,735	\$190,372	\$107	<u>13</u>	1,453	\$180,031	\$129	-51.9%	-16.3%	-5.4%	20.6%
37048 - Cottontown	<u>22</u>	2,139	\$234,005	\$105	<u>23</u>	1,784	\$240,148	\$129	4.5%	-16.6%	2.6%	22.9%
37066 - Gallatin	<u>399</u>	2,218	\$285,053	\$118	<u>342</u>	2,123	\$302,838	\$124	-14.3%	-4.3%	6.2%	5.1%
37072 - Goodlettsville	<u>75</u>	2,244	\$302,532	\$125	<u>42</u>	2,079	\$276,813	\$122	-44.0%	-7.4%	-8.5%	-2.4%
37075 - Hendersonville	<u>371</u>	2,014	\$264,132	\$121	<u>307</u>	2,096	\$298,472	\$128	-17.3%	4.1%	13.0%	5.8%
37148 - Portland	<u>124</u>	1,518	\$146,662	\$95	<u>115</u>	1,594	\$184,734	\$107	-7.3%	5.0%	26.0%	12.6%
37186 - Westmoreland	<u>22</u>	1,427	\$112,196	\$74	<u>23</u>	1,320	\$115,836	\$88	4.5%	-7.5%	3.2%	18.9%
37188 - White House	<u>30</u>	1,561	\$186,852	\$117	<u>58</u>	1,797	\$235,373	\$122	93.3%	15.1%	26.0%	4.3%
All	1,085	1,969	\$251,699	\$115	940	1,952	\$271,405	\$123	-13.4%	-0.9%	7.8%	7.0%
Median			\$234,900				\$259,900				10.6%	

## Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.